# **ISCEA China-India Supply Chain Executive Trip**

### Agenda:

Friday – Oct 20, 2006 Check in to Hilton New York Welcome Reception HILTON NEW YORK 1335 AVENUE OF THE AMERICAS NEW YORK, NEW YORK, USA 1-212-586-7000

Saturday – Oct 21, 2006 Travel to China

Sunday – Oct 22, 2006 Arrival Ceremonies in China HILTON SHANGHAI NO. 250 HUA SHAN ROAD SHANGHAI, CHINA, 200040

**Monday – Oct 23, 2006** ISCEA (China) Supply Chain Conference & Exposition

**Tuesday – Oct 24, 2006** ISCEA (China) Supply Chain Conference & Exposition

Wednesday – Oct 25, 2006 Travel to India Arrival Ceremonies in India THE GRAND NEW DELHI BARAKHAMBA AVENUE, CONNAUGHT PL NEW DELHI, 110 001 INDIA

**Thursday – Oct 26, 2006** ISCEA (India) Supply Chain Conference & Exposition

Friday – Oct 27, 2006 ISCEA (India) Supply Chain Conference & Exposition

Saturday – Oct 28, 2006 Travel back to USA

Some of the companies who have committed Executives to this trip: Accenture ICI Ford Motor Company DHL Unisys If you are not already doing business with India and China, It is just a matter of time!

Join ISCEA Executives on a hosted trip to China and India to meet your counterparts and build a foundation that will profit all stakeholders.

## BUY, SELL, OR FACILITATE TRADE BETWEEN CHINA, INDIA & USA

### U.S.-India Trade: There's certainly room for improvement.

U.S. exports and imports in goods and services in 2005 with its top trading partners and India: (in billions)			
	Exports from the USA	Imports to the USA	
China	\$41.8	\$243.5	
Japan	\$55.4	\$138.1	
Canada	\$211.3	\$287.9	
Germany	\$34.1	\$84.8	
Mexico	\$120.0	\$170.2	
Brazil	\$15.3	\$24.4	
India	\$8.0	\$18.8	
Source: Bui Analysis	reau of Econo	omic	

There's certainly room for improvement. U.S.-India trade has been growing fast in recent years, but commercial ties remain comparatively undeveloped. U.S. exports to India reached \$8 billion last year, more than double the 2000 figure. But that's a pittance, given India's population of 1.1 billion. U.S. firms sold almost twice as much last year to Brazil, which has a population less than one-fifth that of India.

India's economy is enjoying its third-consecutive year of 7.5% growth or better. U.S. firms have benefited. Recently, Air India bought \$11 billion worth of Boeing aircraft and Geojit Financial Services said it would use Sun Microsystems gear for an online trading system.

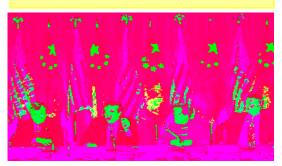
Do not let this opportunity pass you by. Claim your share. Contact John Walker at ISCEA to find out how your organization can benefit from this visit.

CEO

CO0

Source: USA Today

#### Positive Steps on Market Access, IPR and Procurement; More Needs to Be Done!



U.S. Secretary of Agriculture Mike Johanns, Commerce Secretary Carlos M. Gutierrez, Chinese Vice Premier Wu Yi, and U.S. Trade Representative Rob Portman at U.S.-China Joint Commission on Commerce and Trade press conference April 11 in Washington, DC. Source: www.commerce.gov VP of Operation VP of Supply Chain VP of Manufacturing VP of Human Resources **Financial Controllers** VP of Sales/Marketing Chief Outsourcing Officer **University Deans** Dir - Supply Chain Dir - Supply Chain **Dir - Manufacturing** Plant Managers **Dir - Customer Service** Manager - Call Center Ops Consultants **Education Providers** Venture Capitalist

Who Should Attend:





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Contact Mr. John Walker, EVP-National Accounts, at 800.817.9083 ext 704 or via email at john.walker@iscea.com to Register or for information.

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